



DBO² and Industrial Scientific Merger FAQs

FAQs

1. What does this merger mean for me?

There will be no changes to the way we do business with you today. You will continue to be serviced by the same account and implementation managers. The terms and conditions of your agreement will remain in place. In addition, Barry Nelson will remain as the President and CEO of DBO².

The long-term benefit to you is that we will have more resources in terms of people and capital to serve you better in the years ahead. This means increased investment in R&D and in employees and a broader peer group to work and collaborate with.

Our merger with Industrial Scientific signifies our long-term commitment to invest in new products and services for expanded markets.

2. Who is Industrial Scientific?

Industrial Scientific Corporation is a global leader in designing, manufacturing, selling and servicing monitoring instruments, systems and related products to protect and preserve human life. Principal markets for the company's products include oil refineries, oil exploration and drilling operations including offshore rigs, underground mining and tunneling, utilities, municipal agencies, government regulatory agencies, and food and beverage-processing companies.

Employing over 800 people, Industrial Scientific has manufacturing operations based in Pittsburgh (USA), Arras (France), Dortmund (Germany) and Shanghai (China), provides technical services to customers from local service centers around the world, and has additional subsidiaries in Australia, Canada, Czech Republic, Dubai, Germany, Italy, The Netherlands, Singapore, Switzerland and the United Kingdom.

3. Why did Industrial Scientific acquire DBO²?

DBO² and Industrial Scientific share a common vision and mission.

Industrial Scientific's primary means of delivering on its mission and vision has been to provide information on conditions—levels of gas in the workplace. While our products have saved countless lives over the years, people are still losing their lives in the workplace, despite having great products in good working conditions. More often than

not, the root cause of workplace accidents is behavior. With DBO², Industrial Scientific is in a position to help customers to identify and prevent conditions and behaviors that lead to accidents and injuries.

4. Why does this merger make sense?

DBO² and Industrial Scientific's reasons for existing as companies are very much aligned. DBO²'s mission is to predict and prevent human error and its consequences in the workplace. ISC's mission statement is to design, manufacture and sell the highest quality products for the preservation of life and property and to provide the best customer service. There's a tagline on the ISC website that mirrors our very closely: "Preserving human life is our life's work"; it further attests to our closely aligned mission statements.

5. Will there be a name change?

For the time being, we will continue to operate under the DBO² and SafetyNet brands.